










Accreditation, Education, Services

Information for this guide based on data submitted by product manufacturers. Sleep Review strives for accuracy in all data but cannot be held responsible for claims made by manufacturers.

Company		Accreditation Commission for Health Care Inc (ACHC)		American Academy of Sleep Medicine
Product/Service Name		 DMEPOS Accreditation	 Sleep Lab Accreditation Program	 AASM Accreditation
Website		www.achc.org	www.achc.org	www.aasmnet.org
Price				Available on the AASM website
Type	Consulting			
	Service			
	Accreditation	X	X	X
	Education			X
Description		ACHC offers accreditation programs tailored specifically to the home care and alternate site health care industry. The company's accreditation standards result from ACHC staff and volunteer industry leaders combining their talents and time to develop industry-leading standards and criteria. The company's standards are written for ease of understanding with realistic expectations in daily operations.	The sleep lab accreditation program is designed specifically for facilities that provide sleep diagnostic testing in hospital-based testing facilities, Independent Diagnostic Testing Facilities (IDTFs), or home settings. The program takes a comprehensive approach to sleep-related testing including the clinical aspects of patient care.	AASM accreditation is the gold standard by which the medical community/public insurance companies including Medicare evaluate sleep services. AASM standards ensure that providers demonstrate proficiency in testing procedures/policies, patient safety, treatment/follow-up, and training.
Benefits		Accreditation is regarded as one of the key benchmarks for measuring the quality of an organization, along with its products and services. Successful accreditation can reap many benefits for your company.	Quality overall patient care, better business plan, improved policies, more effective and efficient operations, stronger risk management strategies, reduction in incidents, enhanced team awareness, credibility with government and third-party payors, marketing edge, greater customer trust, professional self-respect.	AASM accreditation signifies that sleep centers meet the highest standards. In a growing number of states, private and public insurers require that services be performed at an AASM-accredited facility for reimbursement.

Company		The Atlanta School of Sleep Medicine & Technology		The Clayton Sleep Research Foundation
Product/Service Name		 Physician CME Courses	 Sleep Tech Courses	 Updates in Sleep Medicine
Website		www.sleepschool.com	www.sleepschool.com	www.sleepupdates.org
Price		Varies by course	Varies by course	Check the website for details
Type	Consulting			
	Service			
	Accreditation			
	Education	X	X	X
Description		The Atlanta School of Sleep Medicine offers intensive introductory courses, board preparation classes, and online practice activities in sleep medicine for physicians. The Atlanta School of Sleep Medicine has provided training to more than 5,000 medical professionals since 1992.	The school offers the A-STEP accredited training in sleep technology for new sleep technologists. The school also offers training in sleep medicine for nurse practitioners, physician assistants, and allied health care providers.	Updates is the leading independent symposium on trends and treatments in sleep medicine. Clinicians and researchers present findings, explore advances, and examine ideas about the science of sleep. CME available.
Benefits		Physicians can start early in their preparation for the 2011 Sleep Boards by attending a 4-day course, "Sleep Medicine and Polysomnography," practicing interpreting studies with WebPSG, and attending the live 2-day "Physician Board Review."	Sleep techs can take advantage of the shortened time frame to become an RPSGT by attending the "Essentials of Sleep Technology" course, practicing their skills with on-demand webinars, and reviewing for the BRPT exam with "Online Technologist Registry Review."	Updates combines dynamic thinking with an informal and relaxed atmosphere. It is an opportunity to learn from leading professionals in sleep medicine about the latest developments in the field.

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Company		The Compliance Team Inc	CPAPtalk.com	
Product/Service Name		 Exemplary Provider Accreditation for Sleep Lab + DMEPOS	 CPAPtalk	 Product Challenge
Website		www.exemplaryprovider.com	www.cpaptalk.com	www.cpaptalk.com/productchallenge/
Price		Price: \$6,900* + Travel (*Sleep Lab + CPAP/BIPAP DMEPOS only)	Free	Free
Type	Consulting			
	Service			
	Accreditation	X		
	Education		X	X
Description		CMS approved for DMEPOS, and nationally recognized for its leadership in health care evaluation simplification, The Compliance Team offers an Exemplary Provider Accreditation Program that is specific to diagnostic sleep labs.	CPAPtalk.com is an online forum where CPAP users can gain knowledge, give advice, and share support. The CPAPwiki contains a wealth of information for new and old users alike.	The Product Challenge is an independent product review resource for the sleep industry. Challenges pit two like sleep therapy products against each other, then select actual users to decide which product they prefer.
Benefits		Service specific, easy to understand, plain language quality standards. TCT Advisor assistance throughout implementation. Cost-effective Sleep Lab + DMEPOS programs. Operations-driven, patient-focused process that meets CMS requirements.	CPAPtalk.com is always there, accessible 24/7. It also offers CPAP users a peer group that can provide encouragement and advice based on personal experience.	Product Challenge participants highlight superior and problematic product features, helping to set the standard for CPAP equipment. It's an exceptional reference for sleep professionals, patients, and manufacturers.

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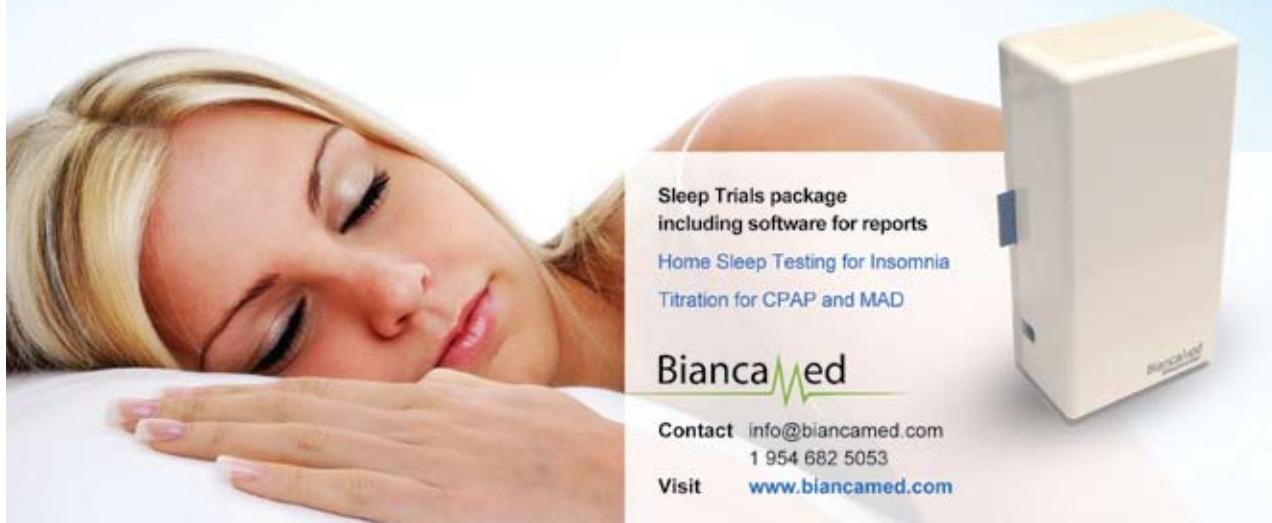
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Company		The Joint Commission–Ambulatory Care Accreditation	National Sleep Foundation	RCE Reviews Inc
Product/Service Name		 Accreditation for Freestanding Sleep Centers	 Sleep Care Center and Professional Membership	 Polysomnography Review Manual
Website		www.jointcommission.org/sleep	www.sleepfoundation.org	www.RCEReviews.com
Price		Average cost for 3-year accreditation is \$8,500	\$350	\$199
Type	Consulting			
	Service		X	
	Accreditation	X		
	Education		X	X
Description		The Joint Commission provides a patient-centered, customer-driven accreditation program that uses ambulatory-specific standards as a means to help your sleep center achieve and maintain high-quality operational systems.	More than 700 sleep centers and professionals work with the National Sleep Foundation to increase the diagnosis and treatment of sleep disorders and to promote the importance of sleep.	The "Polysomnography Review Manual Revised"® 2008 was written for one purpose: to help board eligible candidates pass their credentialing examination.
Benefits		Assigned representative to assist with accreditation process; electronic application; extranet site for accessing information online; 3-year accreditation decision; Gold Seal of Approval.	Benefits include a Web directory listing, bulk subscription to NSF's quarterly magazine <i>sleepmatters</i> , access to the online membership, special discounts, and more.	

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Company		School of Clinical Polysomnography	Sleep Center Management Institute (SCMI)	Sleep Strategies Inc
Product/Service Name		 Training and Education	 Sleep Center Management Institute <i>Improving the Business Of Sleep™</i>	 Sleep Analysis/Scoring Services
Website		www.oregonsleepschool.com	www.sleepcmi.com	www.sleepstrategies.com
Price				
Type	Consulting		X	X
	Service		X	X
	Accreditation		X	
	Education	X	X	X
Description		The School of Clinical Polysomnography in Medford, Ore, offers intensive courses in sleep laboratory methodology, record scoring, and positive airway pressure (PAP) titration.	A sleep service consulting firm specializing in accreditation preparation, sleep service education, sleep lab/sleep DME start-up/management, coding/reimbursement, and educational manuals by a team with 300+ years of combined professional experience.	Sleep Strategies provides sleep scoring and consultation services for sleep facilities worldwide. As pioneers in sleep record analysis outsourcing, they've helped define industry best practices in terms of accuracy, affordability, timeliness, and consistency.
Benefits		Our courses are ideal for respiratory therapists and other health care professionals for whom A-STEP programs are not required. We have been providing superior training and education to sleep professionals since 1996.	SCMI's team of highly experienced, nationally known sleep professionals, educational products, and training assist sleep service teams in providing the best patient care while maximizing financial returns.	Sleep Strategies assists hospitals, private sleep laboratories, and research facilities reduce staffing costs and turnaround times on sleep test results. Employing registered technologists exclusively, Sleep Strategies confidently stands behind its strict quality guarantees.

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